

Message Text

UNCLASSIFIED

PAGE 01 LIMA 01930 040159Z
ACTION ARA-14

INFO OCT-01 ISO-00 CIAE-00 EB-08 INR-10 LAB-04 NSAE-00
PA-02 SIL-01 USIA-15 /055 W
-----111096 040911Z /21

R 032246Z MAR 78
FM AMEMBASSY LIMA
TO SECSTATE WASHDC 9000
USDOC WASHDC
INFO AMEMBASSY LA PAZ
AMEMBASSY SANTIAGO

UNCLAS LIMA 1930

E.O. 11652: N/A
TAGS: BEXP, PE
SUBJECT: FY 1979 EVENT PROGRAM: PRESTRESSED CONCRETE MACHINERY AND
EQUIPMENT CATALOG EXHIBITION, SEPTEMBER 1979

REF: STATE 23384, USDOC 2893

1. EMBASSY DISCUSSED SUBJECT EVENT WITH VICTOR PANTA,
MANAGER OF PERUVIAN CONSTRUCTION CHAMBER (CAMARA PERUANA
DE LA CONTRUCCION - CAPECO). HE STATED THAT THE
UNITED STATES WOULD OBTAIN VERY FEW COMMERICAL BENEFITS
DUE TO MARKET LIMITATIONS FOR PRESTRESSED CONCRETE
MACHINERY. CHAMBER WOULD WELCOME EXHIBITON FROM
TECHNICAL POINT OF VIEW AND BELIEVES IT WOULD STIMULATE
INTREST AMONG CONSTRUCTION PROFESSIONALS AND UNIVERSITY
STUDENTS. PANTA OFFERED TO PROVIDE EMBASSY WITH FREE
EXHIBITION SPACE AND WHATEVER OTHER ASSISTANCE REQUIRED.

2. HECTOR GALLEGOS, A KNOWLEDGEABLE LOCAL CONTRACTOR
SPECIALIZING IN PRESTRESSED CONCRETE, OPINED THAT SALES
PROSPECTS FOR PRESTRESSED CONCRET MACHINERY WERE
PRESENTLY VERY POOR. FOR THE PAST SEVERAL YEARS THERE
HAS BEEN A STEADY DECLINING IN IT S USE BY CONTRACTORS.
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 LIMA 01930 040159Z

THIS SITUATION IS PARTLY DUE TO THE HIGH PRODUCTION COST
OF PRESTRESSED CONCRETE CONSTRUCTION BECAUSE OF THE NEED
FOR EXPENSIVE IMPORTED STEEL. PERUS CURRENT ECONOMIC
RECESSION IS ANOTHER NEGATIVE FACTOR. GALLEGOS NOTED THAT
LOCAL PREFAB INDUSTRY IS FULLY CONTROLLED BY EUROPEAN
SUPPLIES OF MACHINERY. THERE ARE THREE MANUFACTURERS OF
PREFABRICATED PRODUCTS IN PERU--ONE IN AREQUIPA USING

BRITISH MACHINERY AND TWO IN LIMA USING FRENCH AND SWISS MACHINERY. ANY FUTURE REQUIREMENTS FOR PRESTRESSED CONCRET MACHINERY BY ABOVE FIRMS WILL MOST LIKELY BE IMPORTED FROM EUROPEAN SOURCES RATHER THAN FROM UNITED STATES, ACCORDING TO GALLEGOS.

3. LACK OF INTEREST OF LOCAL CONTRACTORS AND CONCRETE MANUFACTURERS IN ATTENDING U.S. CONCRETE AND AGGREGATES SHOWS HELD IN 1977 AND IN JANUARY 1978 DESPITE EMBASSY'S PROMOTIONAL EFFORTS WOULD SERVE TO CORROBORATE GALLEGOS' STATEMENT REGARDING POOR OUTLOOK FOR U.S. PRESTRESSED MACHINERY.

4. ABOVE OBSERVATIONS WOULD INDICATE THAT PERUVIAN MARKET FOR PRESTRESSED CONCRET MACHINERY AND EQUIPMENT DOES NOT WARRANT INCLUSION OF THIS POST IN SUBJECT EVENT. HOWEVER, SINCE EVENT SCHEDULED FOR SEPTEMBER 1979 EMBASSY WOULD LIKE TO KEEP OPTION OPEN AND TAKE ANOTHER READING FROM LOCAL MARKET SOURCES AT END OF 1978. USDOC MAY WISH TO BEGIN EXPLORING ALTERNATE STOP FOR SUBJECT EXHIBITION SHOULD LIMA DROP OUT WHICH AT THIS STAGE APPEARS LIKELY. SHLAUDEMAM

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LIMA01930
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780099-0231
Format: TEL
From: LIMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197803110/aaaadpob.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 91a324b9-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 23384
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3130330
Secure: OPEN
Status: NATIVE
Subject: FY 1979 EVENT PROGRAM: PRESTRESSED CONCRETE MACHINERY AND EQUIPMENT CATALOG EXHIBITION, SEPTEMBER 1979
TAGS: BEXP, PE
To: STATE COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/91a324b9-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014